



SAVINO DEL BENE

Global Logistics and Forwarding Company

Savino Del Bene

ITALY

2023

www.savinodelbene.com





SAVINO DEL BENE®

Global Logistics and Forwarding Company



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Savino Del Bene ITALY 2023

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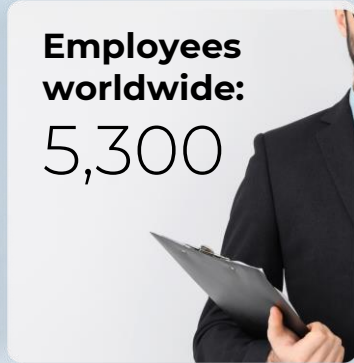
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Revenue in
Euro €
4,5Bln



Employees
worldwide:
5,300



685,000
TEUs shipped
via Ocean



83,000
Tons shipped
via Air



About Savino Del Bene Group

Savino Del Bene is the leading Italian international shipping company and has been successfully operating for over 120 years. We provide exceptional **shipping** and **logistics services** that are customized to meet our customers' needs.

We handle **complex shipments**
and provide **customized solutions**.

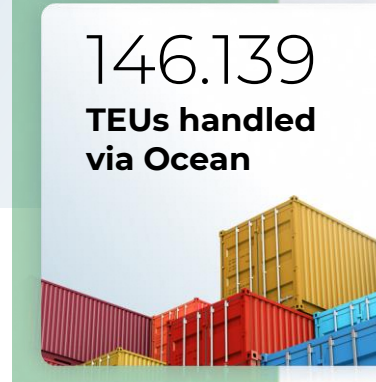
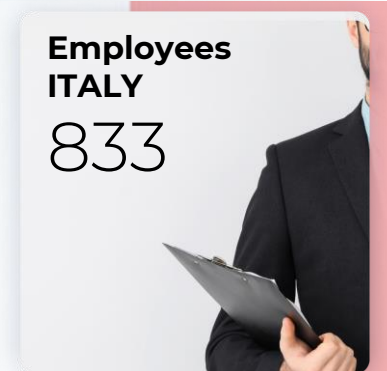




About Savino Del Bene ITALY

The **Savino Del Bene** brand is much stronger in Italy than abroad. As well as the **Sister Companies** have deeper roots in Italy.

Today, we are present in **11** regions and still **expanding** and **growing**.



History

We have always challenged the concepts of time and space.

1899

FOUNDED

Savino Del Bene founded his eponymous company **in the birthplace of the Renaissance, Florence, Italy.**

1977

USA

Established our first overseas office in **New York City**, and opened additional offices across the United States after just a few years.

1988

SOUTH AMERICA

Our global expansion continued in **South America**, with the opening of our office in **Brazil.**

1994

ASIA

The growth moved to the Far East with openings in **Asia**: first **China**, and then **Japan.**

2004

CENTRAL AMERICA

Acquisitions in **Central America** made us a **multinational leader in the industry.**

2022

SOLIDIFYING

The last few years we have continued to strengthen and expand **our global footprint.**



Why Savino Del Bene?

Five reasons that make us unique:

Human Touch

At Savino Del Bene, we believe that the key to success is **the human element**. We value the personalized business relationships and partnerships we have with our customers.

Flexible solutions

Our flexibility is our strength. Offering a variety of shipping solutions in all modes of transport including ; supply chain management and customs clearance.

Expertise

We apply our extensive market knowledge to provide the right shipping solutions **for every business. across the globe.**

Global network

Our worldwide presence of over **300 offices** in **60 countries** means we have in depth local knowledge of the customs and administrative regulations on all five continents.

Innovative Technology

Through our Savino Del Bene IT division we have developed **customized cutting edge IT programs** that cover every aspect of the shipping process.



Our global presence

306 offices, in over 60 countries



In Italy we have our roots and here lies the core of our business



The Strategy



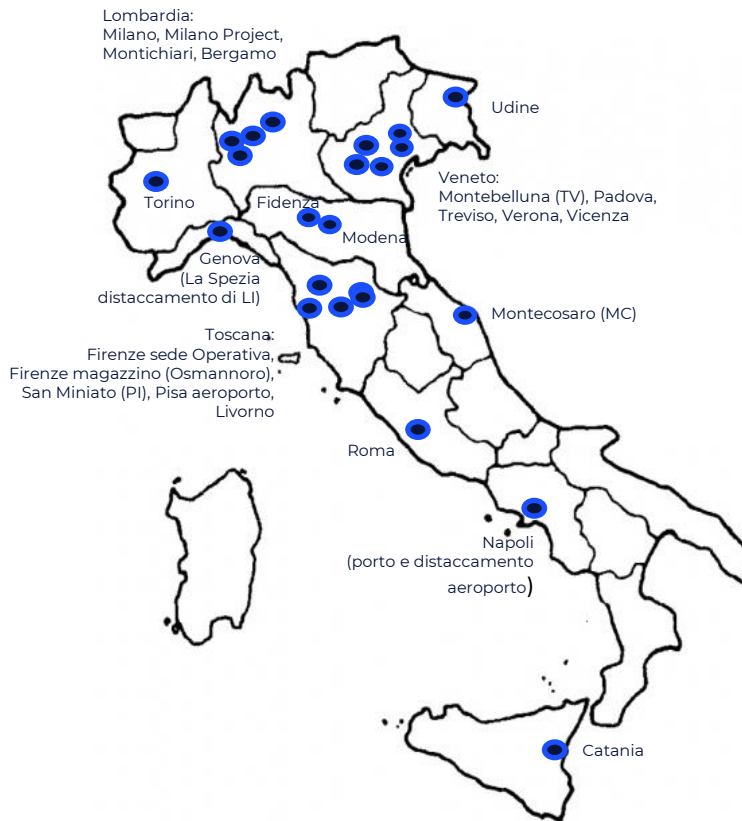
Savino Del Bene SpA is the Holding Company



26 Branches + HQ



10 Sister Companies in the freight forwarding business



Unlike our competition, we believe in the office distribution over the territory (and not in centralization)



This is very important for business relationships and knowledge of the local markets

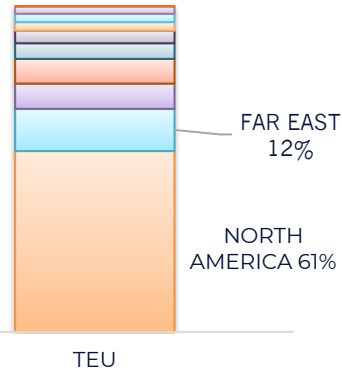


The Business Export

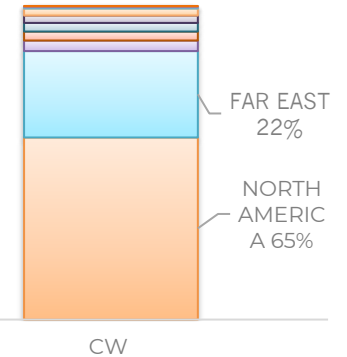


Volumes by geographic area

| Area geografica | TEU |
|-----------------|----------------|
| NORTH AMERICA | 96.542 |
| FAR EAST | 18.654 |
| MIDDLE EAST | 9.837 |
| AFRICA | 8.292 |
| SOUTH AMERICA | 7.682 |
| OCEANIA | 4.379 |
| EUROPE | 5.769 |
| SOUTH ASIA | 3.006 |
| CENTRAL AMERICA | 4.581 |
| GENERIC AREA | 29 |
| Total | 158.771 |



| Area geografica | CW |
|-----------------|-------------------|
| NORTH AMERICA | 22.480.566 |
| FAR EAST | 7.557.411 |
| MIDDLE EAST | 1.032.628 |
| SOUTH AMERICA | 798.170 |
| AFRICA | 810.049 |
| OCEANIA | 782.011 |
| SOUTH ASIA | 527.699 |
| EUROPE | 722.088 |
| CENTRAL AMERICA | 86.352 |
| Total | 34.796.974 |



Source: Business Intelligence
 Freight date – crosstrade intragroup included
 Period: Full Year 2022

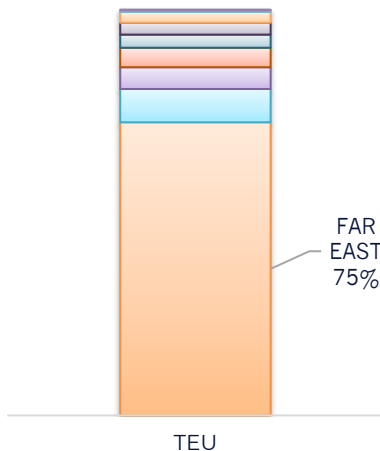


The Business Import

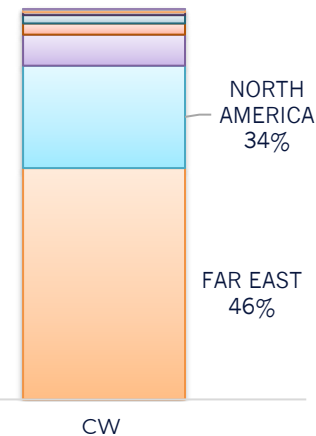


Volumes by geographic area

| Area geografica | TEU |
|-----------------|---------------|
| FAR EAST | 42.220 |
| SOUTH ASIA | 5.600 |
| EUROPE | 2.727 |
| NORTH AMERICA | 2.378 |
| AFRICA | 1.348 |
| SOUTH AMERICA | 1.059 |
| MIDDLE EAST | 661 |
| OCEANIA | 136 |
| CENTRAL AMERICA | 37 |
| GENERIC AREA | 0 |
| Total | 56.166 |



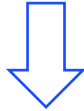
| Area geografica | CW |
|-----------------|------------------|
| FAR EAST | 4.042.534 |
| NORTH AMERICA | 2.952.080 |
| SOUTH AMERICA | 548.843 |
| SOUTH ASIA | 960.332 |
| EUROPE | 114.671 |
| AFRICA | 36.450 |
| MIDDLE EAST | 90.760 |
| OCEANIA | 7.205 |
| CENTRAL AMERICA | 1.607 |
| GENERIC AREA | 0 |
| Total | 8.754.482 |



Source: Business Intelligence
 Freight date – crosstrade intragroup included
 Period: Full Year 2022



Savino Del Bene Overland



In July 2020 the Company Maurilli S.r.l. became part of the Group Savino Del Bene and was merged into the Sister Company C.R.T.



The ability to independently manage land transport gives us an extra advantage in the market and is starting to give us some satisfaction.



«Better organized road transport has become a strategic objective»
(from the 2020 end-of-year report by President Nocentini)



Savino Del Bene Overland

Exceptionally through **CRT**, the Savino Del Bene group owns their own land transportations:

- Leghorn: 20 trucks and 29 trailers (mainly for the containers move)
- Udine: 7 trucks and 12 trailers (dedicated to oversize transports)
- In addition, there are 2 other CRT location :
Padua: Operations Office
Bologna: Operations Office



Savino Del Bene The Logistics

Warehouses are necessary for a more efficient performance of the forwarder's activities:

NORTH ITALY 21.800 sqm
CENTRAL ITALY 28.070 sqm



Total 49.870 sqm



Savino Del Bene Logistics

North Italy



Embassy Reggio Emilia 15,000 sqm → groupage import/export + truck →

The biggest warehouse of the Group in Italy



Vicenza 3,000 sqm
→ Air export + truck export



Milano 2,000 sqm
→ Sea & Air export

Opening Soon:
Milano
12,000 sqm
(+ 3,000 sqm office space)
To be launch in 2023

- General cargo
- Luxury & Fashion
- Temperature controlled
- Dangerous Goods

Montebelluna (Treviso) 1,800 sqm → Air export



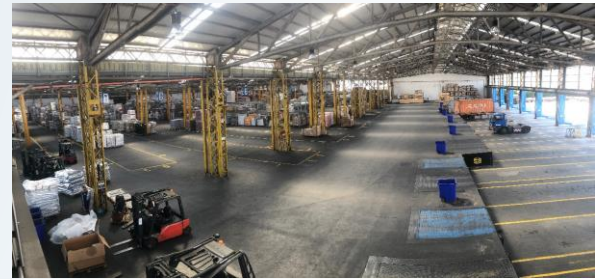
Savino Del Bene Logistics

Centre Italy

Livorno 11,800 sqm → Sea export, groupage export and Wine Logistics



Main warehouse for **Groupage**
Ocean Freight Export



Savino Del Bene Logistics

Centre Italy

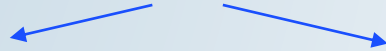
Main warehouse for Air Freight Consolidations:

Osmannoro (Firenze) 6,500 sqm → Air Freight and Contract Logistics



Two Main Sections:

CFS (General Cargo)



Logistics (Value Added Services for Vertical Market Luxury, Fashion and Lifestyle)



Coming soon:
+ 3,000 sqm Calenzano (Firenze)



Savino Del Bene Logistics

Centre Italy

Montemurlo (Prato) 2,400 sqm → raw materials and Textiles → **Textile District in Prato**



Savino Del Bene Logistics

Centre Italy



San Miniato (Pisa) 2,150 sqm
→ Air export + truck export



Montecosaro (Macerata) 1,000 sqm
→ Air export + truck export



Savino Del Bene Custom Clearance



The Forwarder assumes a fundamental role in the field of international transport of goods by helping the importer (but also the exporter) in completing the custom formalities which could also be very complex.

Some offices have the possibility to carry out Custom Formalities internally for a large part of the Group

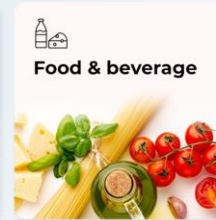
- Firenze (for Airfreight shipments)
- Livorno + Genova (for Ocean freight shipments)
- Milano
- Napoli



Industries

Across all industries we have the experience and knowledge that comes from our 120 years of operations. Our specialized teams will find the best way to move your products in a cost effective and secure manner.

**Specialized teams and experience
in every vertical**





Focusing on sustainability

As a leading international shipping company, we operate according to the **United Nations Sustainable Development Goals (SDGs)**, meeting 7 out of 17 of these important key points. In fact, our company has developed our own 3S Development Plan – **Savino Del Bene Sustainable Shipping** – which represents our standards in the **environmental social and corporate governance fields**.



ENVIRONMENT

Continuous improvement of environmental performance for an integrated approach to sustainability



SOCIAL

Valuing people: a distinctive element of our identity



GOVERNANCE

Tools to ensure quality and safety for your business





Career paths & Education

Our goal is to **grow together**, supporting all those who want to join, or who are already part of, Savino Del Bene on their path to **personal and professional development**. That is why we plan different structured programs to train the best professionals.



◀ APPLY NOW



Our certifications

We set new goals and focus on improving our standards.

 **UNI EN ISO 9001**

 **UNI EN ISO 14001**

UNI EN ISO 37001 - ARG

 **ENAC**

 **AEO**

 **TAPA**

GDP Compliant
GDP MEMBERSHIP PRACTICES **GDP**

 **C-TPAT**

 **HACCP**

 **e-AWB**

 **ECOVADIS**





Important links

Find out more about our company! Visit our website www.savinodelbene.com. Scan the QRCode to stay up to date on all the latest news and to access our LinkedIn page.





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